



J. J. Mulva
President and
Chief Executive Officer

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November 17, 2006

Dear Valued Supplier:

I want to take this opportunity to re-emphasize the value that we place on our relationship with key suppliers and other companies with whom we conduct business. The continuation of the business relationship between us is based not only on the quality and competitive cost of the products and services you provide, but also mutual trust and respect.

It is important during the holiday season that we reconfirm ConocoPhillips' commitment to its values. A pertinent section of our Ethics Policy is restated for your review:

"ConocoPhillips' employees are prohibited from accepting gifts or entertainment of more than token value from any company or individual which does business with, or is seeking to do business with, ConocoPhillips. Our employees are also prohibited from soliciting goods, services and cash payments for themselves or any third party from such a company or individual."

We hope the occasion never arises, but if you believe that an ethical infraction has occurred, we ask that you immediately call our ConocoPhillips Ethics Hotline: 1-877-327-2272.

Please communicate this message to the employees in your organization responsible for the ConocoPhillips account. Your cooperation in this matter is greatly appreciated.

Sincerely,

A handwritten signature in cursive script that reads "Jim Mulva".